

# **CAPITAL SOUTHWEST**

Flexible Credit For The Lower Middle Market

#### **OVERVIEW**

Capital Southwest (NASDAQ: CSWC) is an internally-managed, credit-focused BDC that is an active lender to lower middle market companies across the capital structure. CSWC provides flexible capital that fills financing needs that traditional first lien senior lenders are unwilling to meet. In particular, CSWC is well-positioned to finance lower middle market businesses with \$3 to \$25 million of EBITDA.

CSWC manages investable capital of approximately \$2.6 billion. As of September 30, 2025, CSWC has funded over \$3.5 billion in new direct credit investments across over 181 businesses since 2015.

The Company is managed by an investment team with decades of experience working with one another. The firm and all of its employees are located in Dallas, Texas.

#### RECENT INVESTMENT ACTIVITY

In the last twelve months, CSWC committed approximately \$828 million in direct debt and equity financings across 8.4 different lower middle market portfolio companies, including 23 new investments and 61 add-on financings.

#### **COMPANY CHARACTERISTICS**

- Industry agnostic
- Strong track record of performance
- Stable customer supplier performance
- Sustainable market positions and margin profiles
- Strong free cash flow conversion

#### **INVESTMENT PARAMETERS**

Investment Size

- \$5 to \$70 million financings
- \$5 to \$45 million target hold per deal, but willing to backstop up to \$55 million
- Company Size
- Typically \$3 to \$25 million of EBITDA
- Situations
- New platform acquisitions
- Dividend recapitalizations
- Refinancings
  - Bolt-on acquisitions
  - Growth financings
- Deal Sources
- Financial sponsors and independent sponsors
- Investment banks and business brokers
- Founder and independently-owned businesses
- Investment Structures
- Unitranche debt (with network of first out senior lending relationships)
- First lien debt
- · Second lien debt
- · Flexibility to invest across multiple securities
- Equity Investments
- Equity co-investments alongside debt investments
- Non-control investor
- Geography
- Companies generating a majority of revenue in the United States & Canada
- Partnership
- Relationship-centric firm focused on mutually beneficial partnerships over several deals
- Committee Process
- Investment committee all co-located in Dallas
- CSWC deal leaders have day-to-day access to Senior Management and can "speak for the firm" and execute without surprises

### CAPITAL SOUTHWEST SENIOR INVESTMENT TEAM



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# **CAPITAL SOUTHWEST**

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### Confidential

Consumer Products & Retail

\$47mm Revolver, First Lien

November 2025



Financial Services

\$11mm Revolver, First Lien

November 2025



Pharmaceuticals, Biotechnology & Life Sciences

\$20mm Revolver, First Lien, **Delayed Draw & Equity** 

November 2025



Telecommunications

\$33.5mm First Lien & **Delayed Draw** 

September 2025

WELL LABS+

Healthcare Services

\$38mm Revolver, First Lien & Delayed Draw

September 2025



Consumer Services

\$35mm Revolver, First Lien & Delayed Draw

August 2025

**PSC** 

Industrial Services

\$6mm First Lien & Equity

August 2025



Commercial Services & Supplies

\$28mm Revolver, First Lien & Equity

August 2025

## Confidential

Healthcare Products

\$10.5mm Revolver, First Lien, **Delayed Draw & Equity** 

July 2025

## Confidential

Media & Marketing

\$15mm Revolver, First Lien & Equity

July 2025

Industrial Products

\$17.5mm Revolver, First Lien & Delayed Draw

June 2025

# Confidential

Consumer Services

\$12mm Revolver, First Lien

May 2025



Research & Consulting Services

\$21mm First Lien, Delayed Draw & Equity

May 2025



Media & Marketing

\$23mm Revolver, First Lien

March 2025

# Confidential

**Business Services** 

\$20mm Revolver, First Lien, Delayed Draw & Equity

February 2025

Commercial Services & Supplies

\$35mm Revolver, First Lien & Equity

February 2025

# GRAVITIQ

Consumer Products

\$35mm Revolver, First Lien

January 2025

#### Confidential

Industrial Products

\$37.5mm Revolver, First Lien & Equity

December 2024

## Confidential

Healthcare Services

\$30.5mm Revolver, First Lien & Delayed Draw

December 2024

**Driveshaft Manufacturer** 

Industrial Machinery

\$11mm Revolver, First Lein & Equity

December 2024

Healthcare Services

\$29mm Revolver, First Lien & Delayed Draw

December 2024

# summer discovery

Education

\$35.5mm Revolver, First Lien & Delayed Draw

October 2024



\$10.5mm Revolver, First Lien & Equity

November 2024

# $\mathbf{FMT}$

Media & Marketing

\$7mm First Lien

November 2024

## Confidential

Research & Consulting Services

\$5.5mm Revolver, First Lien & Equity

October 2024