

# **CAPITAL SOUTHWEST**

Flexible Credit For The Lower Middle Market

## **OVERVIEW**

Capital Southwest (NASDAQ: CSWC) is an internallymanaged, credit-focused BDC that is an active lender to lower middle market companies across the capital structure. CSWC provides flexible capital that fills financing needs that traditional first lien senior lenders are unwilling to meet. In particular, CSWC is well-positioned to finance lower middle market businesses with \$3 to \$25 million of EBITDA.

CSWC manages investable capital of approximately \$2.2 billion. As of June 30, 2025, CSWC has funded over \$3 billion in new direct credit investments across over 174 businesses since 2015.

The Company is managed by an investment team with decades of experience working with one another. The firm and all of its employees are located in Dallas, Texas.

#### RECENT INVESTMENT ACTIVITY

In the last twelve months, CSWC committed approximately \$672 million in direct debt and equity financings across 8.3 different lower middle market portfolio companies, including 20 new investments and 63 add-on financings.

#### **COMPANY CHARACTERISTICS**

- Industry agnostic
- Strong track record of performance
- Stable customer supplier performance
- Sustainable market positions and margin profiles
- Strong free cash flow conversion

#### **INVESTMENT PARAMETERS**

Investment Size

- \$5 to \$70 million financings
- \$5 to \$45 million target hold per deal, but willing to backstop up to \$55 million
- Company Size
- Typically \$3 to \$25 million of EBITDA
- Situations
- New platform acquisitions
- · Dividend recapitalizations
- Refinancings
- Bolt-on acquisitions
- · Growth financings
- **Deal Sources**
- · Financial sponsors and independent sponsors
- Investment banks and business brokers
- Founder and independently-owned businesses
- Investment Structures
- · Unitranche debt (with network of first out senior lending relationships)
- First lien debt
- · Second lien debt
- · Flexibility to invest across multiple securities
- Equity Investments
- Equity co-investments alongside debt investments
- Non-control investor
- Geography
- · Companies generating a majority of revenue in the United States & Canada
- Partnership
- Relationship-centric firm focused on mutually beneficial partnerships over several deals
- Committee **Process**
- Investment committee all co-located in Dallas
- CSWC deal leaders have day-to-day access to Senior Management and can "speak for the firm" and execute without surprises

### CAPITAL SOUTHWEST SENIOR INVESTMENT TEAM



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Consumer Services

\$35mm Revolver, First Lien & Delayed Draw

August 2025

**PSC** 

Industrial Services

\$6mm First Lien & Equity

August 2025

WHITE PLAINS LINEN

Commercial Services & Supplies

\$28mm Revolver, First Lien & Equity

August 2025

Confidential

Healthcare Products

\$10.5mm Revolver, First Lien, Delayed Draw & Equity

July 2025

Confidential

Media & Marketing

\$15.0mm Revolver, First Lien & Equity

July 2025



Industrial Products

\$17.5mm Revolver, First Lien & Delayed Draw

June 2025

Confidential

Consumer Services

\$12mm Revolver, First Lien

May 2025

Capital Program
Management & Advisory Services
Research &
Consulting Services

\$21mm First Lien, Delayed Draw & Equity

May 2025

intero

Media & Marketing

\$23mm Revolver, First Lien

March 2025

Confidential

**Business Services** 

\$20mm Revolver, First Lien, Delayed Draw & Equity

February 2025

EOF Commercial Services & Supplies

\$35mm Revolver, First Lien & Equity

February 2025

╬ G R A V I T I Q

Consumer Products

\$35mm Revolver, First Lien

January 2025

Confidential

Industrial Products

\$37.5mm Revolver, First Lien & Equity

December 2024

Confidential

Healthcare Services

\$30.5mm Revolver, First Lien & Delayed Draw

December 2024

Driveshaft Manufacturer

Industrial Machinery

\$11mm Revolver, First Lein & Equity

December 2024



Healthcare Services

\$29mm Revolver, First Lien & Delayed Draw

December 2024

FMT SOLUTIONS

Media & Marketing

\$7mm First Lien

November 2024

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Consumer Services

\$10.5mm Revolver, First Lien & Equity

November 2024

summer discovery

Education

\$35.5mm Revolver, First Lien & Delayed Draw

October 2024

Confidential

Research & Consulting Services

\$5.5mm Revolver, First Lien & Equity

October 2024



Healthcare Services

\$9mm Revolver, First Lien & Delayed Draw

October 2024



Automotive

\$18mm Revolver, First Lien, Delayed Draw & Equity

September 2024



Financial Services

\$25mm First Lien

August 2024

UNIVERSAL PLANT SERVICES
Industrial Services

\$10mm First Lien

July 2024



Consumer Services

\$20mm Revolver, First Lien, Delayed Draw & Equity

July 2024